

## Message Text

UNCLASSIFIED

PAGE 01 NEW DE 06525 061031Z  
ACTION NEA-10

INFO OCT-01 ISO-00 EB-07 PASS-00 /018 W  
-----070422Z 043119 /23  
R 060806Z MAY 77  
FM AMEMBASSY NEW DELHI  
TO SECSTATE WASHDC 3222

UNCLAS NEW DELHI 6525

E.O. 11652: N/A  
TAGS: BEXP, IN  
SUBJECT: GOI TENDER FOR CRANES

TO: HARNISCHFEGER CO.  
4400 W. NATIONAL AVE.  
MILWAUKEE, WISCONSIS

MR. S.R. CHOPRA, GENERAL MANAGER, CRANE AND RECOVERY DIVISION  
PEAREY LAL AND SONS (EAST PUNJAB ) LTD., 21-JANPATH, NEW  
DELHI, INDIA 110001 TELEX: 3640 GRAMS: SPACEAGE PROVIDED  
FOLLOWING INFORMATION REGARDING GOVERNMENT OF INDIA TENDER  
FOR SEVEN CRANES TO BE USED FOR UNLOADING CARGO AT PORTS.  
PEARY LAL AND SONS IS MEDIUM SIZE COMPANY WHICH PRESENTLY  
IS LOCAL DISTRIBUTOR FOR BRAITHWAITE AND CO. INDIA LTD.,  
LOCAL MANUFACTURER OF SMALL CRANES..

TENDER CALLS FOR SEVEN CRANES, TWO TO BE INSTALLED BY  
31 DEC 1977 AND REMAINING FIVE WITHIN TWO YEARS. CRANES MUST BE  
CAPABLE OF LIFTING THIRTY TONS AT MAXIMUM RADIUS OUTREACH OF  
THIRTY METERS AT 80 PERCENT OF TRIPPING LOAD AND CAPABLE  
OF YIELDING FIFTEEN COMPLETE LOAD CYCLES PER HOUR. BOOM IS  
TO BE TOWER OR OTHER SUITABLE TYPE.

SPECIFICATIONS ARE CURRENTLY BASED ON COLES COLOSSUS 6000  
TRUCK CRANE. MR. CHOPRA SYS POSSIBLE TO SUBMIT BID FOR  
TRUCK CRANES OR ALTERNATIVES SUCH AS CRAWLER, PORT, OR  
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LOCOMOTIVE CRANES. MAY BE POWERED BY DIESEL/ELECTRIC OR  
DIESEL/MECHANICAL OR ANY OTHER.

DEADLINE FOR BIDS IS 30 MAY 1977. COMPETITION IS MAINLY  
COLES (UK) AND THEN SEVERAL JAPANESE FIRMS. TENDER WAS  
SENT ONLY TO SELECTED SUPPLIERS, BUT CHOPRA BELIEVES OP-  
PORTUNITY EXISTS FOR U.S. SUPPLIER IF COMPETITIVE ON INSTAL-

LATION SCHEDULE AND PRICE.

MR. CHOPRA REQUESTED TNDER INFORMATION BE BROUGHT TO  
ATTENTION OF YGUCOMPANY. IF YOU ARE INTERESTED, SUGGEST  
YOU CONTACT MR.S.R. CHOPRA AT ABOVE ADDRESS.

L. RICHARD JACKSON  
COMMERCIAL ATTACHE  
U.S. EMBASSY  
NEW DELHI, INDIA.SCHNEIDER

NOTE BY OC/T: PASSED ABOVE ADDRESSEE

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 06-May-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977NEWDE06525  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770160-0801  
**Format:** TEL  
**From:** NEW DELHI  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1977/newtext/t19770585/aaaacvmi.tel  
**Line Count:** 74  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** 93b68a99-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION NEA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
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**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 28-Oct-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2616195  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** GOI TENDER FOR CRANES TO: HARNISCHFEGER CO. 4400 W. NATIONAL AVE.  
**TAGS:** BEXP, IN  
**To:** STATE  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/93b68a99-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
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